

## **Details of the Business**

We are in the business of providing comprehensive networking and IT infrastructure solutions, serving a diverse range of clients, including government agencies and corporate enterprises. Our services include IT networking solutions, data center solutions, IT security and surveillance, cloud and managed services. We also offer maintenance and support services to our clients through formal contracts, providing expert technical support.

Our range of customized offerings and our ability to specifically tailor solutions to the specific needs of customers have enabled us to garner prominent customers across different industries. Our clients include major players in sectors like Telecom, IT & ITes, Energy, Public administration enterprise, Education, Railways, and Defense. We undertake various activities related to IT infrastructure including infrastructure design and consulting services, turnkey systems integration of large network and data center infrastructures including supply of associated equipment and software; on-site and remote facilities management of multi-location infrastructure of domestic clients. Our key differentiators include an end-to-end services and solutions driven model with a strong focus on quality in every aspect of service and product delivery.

Our Company is authorized System/Network Integrator (SI) in National level – Category in UP Circle for establishment of customers Private Network Equipment on Turnkey basis and maintenance of customers and equipment, LAN/WAN etc. for DATA services for Internet Service Provider (ISP) i.e. Bharat Sanchar Nigam Limited. We are also empaneled with UPDESCO, UPELC, ITI, and UPRNN for providing IT solutions & services. We are authorized partner to multiple OEM's including Ruckus (Ruckus Ready Partner Program), Juniper, Sophos, Hitachi, Nokia, HP and Dell Technologies.

Our business operations are, currently, concentrated in India, and our revenues are predominately generated from India. We operate out of our headquarters and corporate office situated in Lucknow - Uttar Pradesh. Our infrastructure includes adequate office space, high grade desktops for development, support and testing, firewall, IPS and IDS Systems for safeguarding data and systems, redundant internet leased lines, uninterrupted power supply. Additionally, we also have a branch located in New Delhi.

We believe that maintaining a high standard of quality in our product and process quality is critical to our growth and success. To this effect, we have implemented quality systems to ensure the quality of our products and solutions offerings. We have received ISO 27001:2012 (Information Security Management System), ISO 20000-1:2018 (Information Technology Services Management), ISO 9001:2015 (Quality Management System) certifications. We have also been awarded CMMI Maturity Level 3 Certificate. We have been awarded as Partner of the year – Government, 2022 from Palo Alto Networks, Cybersecurity partner of choice.

We are led by experienced and technically qualified Promoters. Mr. Manish Kumar Sharma, our Chairman & Managing Director, has over 23 years of experience, while Mr. Neeraj Kumar, our Chief Executive Officer & Whole Time Director, has more than 26 years of experience in the IT infrastructure industry. Each of them brings a unique set of operational strengths to the Company. In addition to our Promoters, who also serve as our executive directors, our strong and robust Board of Directors comprises individuals who contribute their respective experience and expertise to our operations.

### **Our Competitive Strengths**

We believe that the following are our primary competitive strengths:

- **End to End IT services**
- **Diversified Customer base**
- **Strong Order book**
- **Qualified and Experienced Management Team:**